

Real Estate Law Firm of the Year

EGSZ Wirtschaftsprüfer | Steuerberater | Rechtsanwälte

EGSZ

GERMANY



ABOUT JOCHEN WIETHAUS

Born in 1968 in Hamm

Studies of Law at the universities of Bielefeld and Münster

More than 15 years of professional experience in well-known law firms in the greater area of Düsseldorf.

At EGSZ he is focussed in the field of Commercial and Corporate Law, Mergers & Acquisitions, Real Estate Law and Real Estate Transactions.

NOTABLE LEGAL WORK

In 2012, EGSZ advised the project developer CODIC on the transaction of the European headquarters of C&A Mode GmbH & Co. KG in Düsseldorf comprehensively in legal and tax matters. The transaction includes a portfolio property with appr. 34,000 square meters office space as well as some rebuilding. Especially, EGSZ has undertaken in charge the conceptual design and the structuring of the complete transaction and has prepared and negotiated the Purchase Contracts and the Joint Venture Agreements with the investor WealthCap, a subsidiary of UniCredit Bank AG.

EGSZ consults CODIC Development GmbH (and its subsidiaries) as well as other project developer since many years in legal and tax matters. Within these services EGSZ has supported CODIC in the transactions of PEARL, Telekom-Call-Centre, Brühl (2010) and Bö69, Telekom-Call-Centre, Düsseldorf (2013) and Bonnjour, Office Building, Bonn (2016).

CONTACT:

Email: J.Wiethaus@egsz.de | Website: www.egsz.de

FIRM PROFILE

The EGSZ team of real estate experts is familiar with the specific features of fiscal and company law that need to be considered when advising on real estate matters. EGSZ advises its clients on complex financing issues and real estate transactions, particularly in relation to optimization potential for real estate transfer tax and VAT, and conduct annual and special audits efficiently by applying our specific knowledge of the industry. The interdisciplinary approach of EGSZ to giving advice guarantees that alternative structures are investigated thoroughly in light of various aspects, optimized and implemented. EGSZ provides regular information on the latest changes to commercial and tax law, so that the clients are able to make an informed decision.

The services of EGSZ cover all key and peripheral areas of real estate law. They include advising and assisting clients with real estate transactions, project developments, and in matters of commercial rental and lease law. EGSZ offers interdisciplinary legal and tax advice.

EGSZ have long-standing expertise both in the advising of construction of shopping centers, retail establishments, other commercial operations and housing construction projects, as well as in their utilization once the project development is complete. EGSZ conducts due diligence, draft and negotiate contracts, and advise on complex financing matters, as well as initiating the transaction. By collaborating with experts in company and tax law, EGSZ ensures that even highly complex and labor-intensive transactions are conducted quickly and successfully, particularly in relation to optimization potential for real estate transfer tax and VAT.

EGSZ optimizes real estate transactions from a tax point of view for sellers and buyers by structuring them as asset deals or share deals. The fiscal structuring of such transactions forms one of the core competencies of EGSZ in the area of real estate law. The long-standing experience of EGSZ of dealing with project developers and institutional investors is a great benefit in contractual negotiations. By working closely together with local notaries, EGSZ is also able to ensure that the purchase agreements are concluded and executed promptly, and that the strict formal requirements of land register law are observed.

EGSZ accompanies its clients' project developments from the acquisition and planning stage through to construction of the building, and finally utilization and sale. The activities of EGSZ include drafting all agreements connected with the respective project, the financial structuring of the project, overseeing implementation, and conducting court and arbitration proceedings.

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